



**COUNSEL**  
CORPORATION

**Unaudited Condensed Consolidated Interim  
Financial Statements**

**As at and for the Three months Ended March 31, 2014**

**COUNSEL CORPORATION**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION**  
**AS AT MARCH 31, 2014 AND DECEMBER 31, 2013**  
(In thousands of Canadian dollars)

	Notes	March 31, 2014 \$	December 31, 2013 \$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	11(i)	11,880	17,580
Marketable securities		413	410
Mortgages, loans, accounts and deferred interest receivable	6	36,009	22,004
Prepaid expenses, deposits and deferred charges	7	4,875	4,655
Shares held for dividend-in-kind	21	15,749	-
Assets of discontinued operations	21	863	18,415
		<u>69,789</u>	<u>63,064</u>
<b>Non-current assets</b>			
Deferred interest and mortgages receivable	6	17,871	19,403
Deferred charges	7	36,753	35,508
Property, plant and equipment	8	3,659	3,079
Portfolio investments	10	65,006	53,220
Intangible assets	9(a)	5,471	5,594
Goodwill	9(b)	24,919	24,919
Other assets		49	49
Assets of discontinued operations	21	622	53,367
		<u>224,139</u>	<u>258,203</u>
<b>Total assets</b>			
<b>Liabilities</b>			
<b>Current liabilities</b>			
Accounts payable and accrued liabilities	11	31,279	29,458
Dividend payable	21	15,749	-
Income taxes payable		2	4
Current portion of mortgages and loans payable	12	9,003	14,025
Contingent consideration	5	4,027	4,027
Liabilities of discontinued operations	21	1,021	20,550
		<u>61,081</u>	<u>68,064</u>
<b>Non-current liabilities</b>			
Mortgages and loans payable	12	11,069	6,703
Contingent consideration	5	4,672	4,543
Deferred income tax liabilities	20	10,746	9,349
Derivative liability	12(ii)	3	9
Liabilities of discontinued operations	21	238	318
		<u>87,809</u>	<u>88,986</u>
<b>Total liabilities</b>			
<b>Equity</b>			
Share capital	15	203,714	203,333
Share based compensation		12,315	12,202
Foreign currency translation		273	2,392
Contributed surplus		50,215	50,215
Accumulated other comprehensive income (loss)		(498)	-
Retained earnings (deficit)		(174,210)	(152,035)
Shareholders' equity		<u>91,809</u>	<u>116,107</u>
Non-controlling interest		44,521	53,110
		<u>136,330</u>	<u>169,217</u>
<b>Total equity</b>			
<b>Total liabilities and equity</b>			
		<u>224,139</u>	<u>258,203</u>
Commitments, contingencies and guarantees	14		

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**COUNSEL CORPORATION**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF OPERATIONS**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
(In thousands of Canadian dollars, except per share data)

		Three months ended March 31,	
		2014	2013
	Notes	\$	\$
<b>Revenues</b>			
Operating revenue		25,711	25,692
Other		4,125	-
		<u>29,836</u>	<u>25,692</u>
<b>Expenses</b>			
Operating costs		15,654	17,637
Selling, general and administrative expense		8,111	5,490
Foreign exchange		(353)	-
Depreciation and amortization		294	333
Interest expense		365	571
		<u>24,071</u>	<u>24,031</u>
<b>Income before fair value adjustments</b>		<b>5,765</b>	1,661
Fair value adjustments		<u>3,099</u>	1,867
<b>Income before income taxes and discontinued operations</b>		<b>8,864</b>	3,528
Income tax provision	20	<u>1,447</u>	458
<b>Income from continuing operations</b>		<b>7,417</b>	3,070
Income (loss) from discontinued operations	21	<u>(11,782)</u>	(1,332)
<b>Net income (loss)</b>		<b>(4,365)</b>	1,738
Net income attributable to non-controlling interest		<u>2,061</u>	997
<b>Net income (loss) attributable to shareholders</b>		<b>(6,426)</b>	741
<b>Basic and diluted net income (loss) per share :</b>			
Continuing operations	16	0.07	0.02
Discontinued operations		<u>(0.13)</u>	(0.01)
<b>Basic and diluted net income (loss) per share</b>		<b>(0.06)</b>	0.01
<b>Weighted average number of common shares outstanding (in thousands) - basic and diluted</b>		<b>99,063</b>	85,851

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**COUNSEL CORPORATION**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
(In thousands of Canadian dollars)

	Three months ended March 31,	
	2014	2013
	\$	\$
<b>Net income (loss)</b>	<b>(4,365)</b>	1,738
<b>Other comprehensive income (loss)</b>		
Reclassification of cumulative currency translation adjustment - continuing operations to income	(440)	170
Reclassification of cumulative currency translation adjustment - discontinued operations to income	(1,679)	396
Fair value adjustment of shares held for dividend-in-kind*	(498)	-
	<u>(2,617)</u>	<u>566</u>
<b>Comprehensive income (loss)</b>	<b>(6,982)</b>	2,304
<b>Comprehensive income (loss) attributable to:</b>		
Shareholders	(9,097)	1,183
Non-controlling interest	2,115	1,121
	<u>(6,982)</u>	<u>2,304</u>

*\*All items recorded in other comprehensive income will be reclassified in subsequent periods to net income*

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**COUNSEL CORPORATION**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
(In thousands of Canadian dollars)

		Attributable to shareholders of the Company							Non-controlling interest	Total equity
		Share capital (Note 15)	Share based compensation	Foreign currency translation	Contributed Surplus	Accumulated other comprehensive income (loss)	Retained earnings (deficit)	Total		
Notes		\$	\$	\$	\$	\$	\$	\$	\$	
	<b>Balance - December 31, 2012</b>	188,349	8,627	498	49,579	75	(161,576)	85,552	61,449	147,001
	Exercise of stock options	15	83	-	-	-	-	83	-	83
	Net investment by non-controlling interest	-	-	124	-	-	-	124	(4,388)	(4,264)
	Share based compensation	-	(62)	-	-	-	-	(62)	-	(62)
	Foreign currency translation adjustment	-	-	442	-	-	-	442	124	566
	Net income	-	-	-	-	-	741	741	997	1,738
	<b>Balance - March 31, 2013</b>	188,432	8,565	1,064	49,579	75	(160,835)	86,880	58,182	145,062
	Exercise of stock options	15	2,509	-	-	-	-	2,509	-	2,509
	Net investment by non-controlling interest	-	-	275	-	-	-	275	(8,149)	(7,874)
	Conversion of convertible debentures	-	12,000	-	-	-	-	12,000	-	12,000
	Employee share purchase loan repayment	-	392	-	636	-	-	1,028	-	1,028
	Share based compensation	-	3,637	-	-	-	-	3,637	-	3,637
	Foreign currency translation adjustment	-	-	1,053	-	-	-	1,053	275	1,328
	Net income	-	-	-	-	(75)	8,800	8,725	2,802	11,527
	<b>Balance - December 31, 2013</b>	203,333	12,202	2,392	50,215	-	(152,035)	116,107	53,110	169,217
	Exercise of stock options	15	-	-	-	-	-	-	-	-
	Net investment by non-controlling interest	-	-	54	-	-	-	54	(10,704)	(10,650)
	Conversion of convertible debentures	-	-	-	-	-	-	-	-	-
	Employee share purchase loan	-	381	-	-	-	-	381	-	381
	Share based compensation	-	113	-	-	-	-	113	-	113
	Foreign currency translation adjustment	-	-	(2,173)	-	-	-	(2,173)	54	(2,119)
	Dividends declared (in-kind)	-	-	-	-	-	(15,749)	(15,749)	-	(15,749)
	Change in fair value of available for sale investment	-	-	-	-	(498)	-	(498)	-	(498)
	Net income (loss)	-	-	-	-	-	(6,426)	(6,426)	2,061	(4,365)
	<b>Balance - March 31, 2014</b>	203,714	12,315	273	50,215	(498)	(174,210)	91,809	44,521	136,330

The accompanying notes are an integral part of these consolidated financial statements.

**COUNSEL CORPORATION**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
(In thousands of Canadian dollars)

	Three monthss ended March 31	
	2014	2013
	\$	\$
<b>Cash provided by (used in)</b>		
<b>Operating activities</b>		
Income from continuing operations	7,417	3,070
Non-cash items		
Deferred income taxes	1,447	458
Depreciation and amortization	294	333
Fair value adjustments for contingent consideration	129	181
Amortization of deferred financing and other costs	107	118
Fair value adjustments	(3,170)	(445)
Share based compensation	113	410
Deferred share unit plan expense	-	290
Changes in non-cash working capital related to operations		
(Increase) decrease in accounts receivable	(9,973)	(138)
(Increase) decrease in deferred charges	(1,535)	(2,098)
(Increase) decrease in other assets	(303)	94
Increase (decrease) in accounts payable and accrued liabilities	1,821	(3,780)
Cash provided by continuing operations	(3,653)	(1,507)
Cash provided by (used in) discontinued operations	233	(514)
	<u>(3,420)</u>	<u>(2,021)</u>
<b>Investing activities</b>		
Distributions from portfolio investments	378	5,648
Investment in portfolio investments	-	(38)
Discontinued operations	(82)	592
	<u>296</u>	<u>6,202</u>
<b>Financing activities</b>		
Proceeds from mortgages and loans payable	100	1,051
Repayment of mortgages and loans payable	138	(866)
Exercise of stock options	-	83
Non-controlling interest	(2,743)	(4,826)
Discontinued operations	(24)	(6,281)
	<u>(2,529)</u>	<u>(10,839)</u>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(5,653)</b>	<b>(6,658)</b>
<b>Cash and cash equivalents - beginning of period</b>	<b>17,580</b>	<b>13,977</b>
<b>Cash and cash equivalents - end of period</b>	<b>11,927</b>	<b>7,319</b>
<b>Less: Cash - discontinued operations</b>	<b>47</b>	<b>1,781</b>
<b>Cash and cash equivalents - continuing operations</b>	<b>11,880</b>	<b>5,538</b>
<b>Represented by:</b>		
Cash and cash equivalents	1,799	5,538
Restricted cash represented by funds held in trust	10,081	-
<b>Total - Cash and cash equivalents - continuing operations</b>	<b>11,880</b>	<b>5,538</b>
<b>Supplementary information</b>		
Cash paid (received) during the period		
Interest received	(87)	(87)
Interest paid	536	529
Income taxes	-	39
Effects of exchange rate changes on the balance of cash held in foreign currencies	59	10
Non-cash investing and financing activities:		
Dividend in kind of Heritage Global Inc.	15,749	-
Sale of real estate investment	1,000	-

The accompanying notes are an integral part of these consolidated financial statements.

**COUNSEL CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**March 31, 2014**

**(In thousands of Canadian dollars, except per share data)**

**1. General information**

Counsel Corporation (“Counsel” or “the Company”), founded in 1979, is a financial services company. The address of its registered office is 1 Toronto Street, Suite 700, P.O. Box 3, Toronto, Ontario, M5C 2V6.

Counsel currently operates principally as a mortgage lending business. Counsel carries on its mortgage lending business (“**Mortgage Lending**”) through its subsidiary, Street Capital Financial Corporation (“Street Capital”). Street Capital is a Canadian residential mortgage lender. Counsel acquired Street Capital on May 31, 2011.

Counsel owns a private equity business (“**Private Equity**”) through a wholly-owned subsidiary, Knight’s Bridge Capital Partners Inc. (“Knight’s Bridge”). Knight’s Bridge is responsible for managing a private equity investment fund which it founded in 2008. In the first quarter of 2013, the Company decided to discontinue its non-core operating businesses, namely, its Asset Liquidation (through Heritage Global Inc.), Case Goods (through Fleetwood Fine Furniture LP) and Real Estate businesses.

**2. Basis of preparation**

The Company prepares its financial statements in accordance with Canadian generally accepted accounting principles as set out in the Handbook of the Chartered Professional Accountants (“CPA”) Canada Handbook (“CPA Handbook”). The interim condensed consolidated financial statements have been prepared in accordance with IAS 34 – interim financial Reporting under International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and using the accounting policies the Company applied in its consolidated financial statements as of and for the year ended December 31, 2013 except for the adoption of new standards and amendments effective January 1, 2014 described in Note 3. The accounting policies the Company applied in its annual consolidated financial statements as of and for the year ended December 31, 2013, are disclosed in Note 3 of such financial statements with which reference should be made in reading these interim condensed and consolidated financial statements.

The condensed consolidated interim financial statements are presented in Canadian dollars, except when otherwise indicated.

**3. Summary of accounting policies**

**Consolidation**

These consolidated financial statements include the accounts of the Company and its consolidated subsidiaries, which are entities over which the Company has control. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefit from its activities. Furthermore, effective January 1, 2013, IFRS 10 requires the consolidation of an investee only if the investor possesses power over the investee, has exposure to variable returns from its investment with the investee and has the ability to use its power over the investee to affect its returns. Non-controlling interests in the equity and results of the Company’s subsidiaries are shown separately in the consolidated statement of changes in equity. Intercompany balances and transactions among the Company and its subsidiaries are eliminated on consolidation.

The Company's principal subsidiaries comprising continuing and discontinued operations and its respective ownership interest in each subsidiary as at March 31, 2014 and December 31, 2013 are as follows:

	March 31, 2014 %	December 31, 2013 %
Street Capital Financial Corporation	100.0	100.0
Knight's Bridge Capital Partners Inc.	100.0	100.0
Heritage Global Inc. ("HGI")* (i)	-	73.3
Heritage Global LLC ("HG LLC")*	-	100.0
Heritage Global Partners, Inc. ("HGP")*	-	100.0
Fleetwood Fine Furniture LP ("Fleetwood")* (i)	-	71.2

*\*Business units reclassified as discontinued operations in the first quarter of 2013*

(i) As of March 31, 2014, the Company disposed of its interests in both HGI and Fleetwood via a dividend-in-kind and sale of majority interest, respectively, (see Note 21 for further details on the dispositions).

### **Non-controlling interest**

Non-controlling interest represents equity interests in subsidiaries and controlled assets owned by outside parties. The share of net assets of subsidiaries attributable to non-controlling interest is presented as a separate component within equity. Their share of net income (loss) and comprehensive income (loss) is recognized directly in equity. Changes in the Company's ownership interest in subsidiaries that do not result in a loss of control are accounted for as equity transactions.

### **Future accounting changes**

**Financial Instruments** – The IASB has issued a new standard, IFRS 9 “Financial Instruments”, which will ultimately replace IAS 39, “Financial Instruments: Recognition and Measurement”. The replacement of IAS 39 is a multi-phase project with the objective of improving and simplifying the reporting for financial instruments and the issuance of IFRS 9 is part of the first phase. In November 2013, the IASB removed the mandatory effective date of January 1, 2015 and has not proposed a future effective date. The Company has yet to assess the impact of the new standard on its results of operations, financial position and disclosures.

### **Recently adopted accounting standards and amendments**

**Financial instruments: Presentation** -Amendment to IAS 32, Financial Instruments: Presentation on asset and liability offsetting clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The amendment to this standard is effective for annual periods beginning on or after January 1, 2014. The adoption of this amendment did not have a significant impact on the Company's results of operations, financial position and disclosures.

**Impairment of assets** - Amendment to IAS 36, Impairment of Assets establishes the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less cost of disposal. The amendment to this standard is effective for annual periods beginning on or after January 1, 2014. The adoption of this amendment did not have a significant impact on the Company's results of operations, financial position and disclosures.

## **4. Critical accounting estimates, assumptions and judgments**

The preparation of consolidated financial statements in accordance with IFRS requires the use of estimates, assumptions and judgments that in some cases relate to matters that are inherently uncertain, and which



affect the amounts reported as assets, liabilities, revenue and expense in the consolidated financial statements and accompanying notes. Key areas of such estimation are: re-measurement at fair value of financial instruments, valuations of receivables (i.e. duration factors on deferred interest receivable) and inventories, impairment of property, plant and equipment, portfolio investments, intangibles and goodwill, provisions, accounting accruals, the useful life and residual value of certain assets, accounting for deferred income taxes, and allowance for credit losses. Allowance for credit losses represent management's best estimate of losses incurred in our loan portfolio at the date of the statement of financial position and requires management's judgment in making assumptions and estimations. The determination of the Company's deferred tax asset or liability requires significant management judgment as the recognition is dependent on management's projection of future taxable profits and tax rates expected to be in effect in the period in which the asset is realized or the liability settled.

The classification, presentation and measurement of discontinued operations also involved significant estimates, assumptions and judgments. Changes to estimates and assumptions may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could also differ from those estimates under different assumptions and conditions.

Fair value of portfolio investments not quoted in an active market - The fair values of portfolio investments that are not quoted in an active market are determined by using valuation techniques, primarily earnings multiples, discounted cash flows and recent comparable transactions. The inputs in the earnings multiples models include observable data, such as earnings multiples of comparable companies to the relevant portfolio company, and unobservable data, such as forecast earnings for the portfolio company. In discounted cash flow models, unobservable inputs are the projected cash flows of the relevant portfolio company and the risk premium for liquidity and credit risk that are incorporated into the discount rate.

Critical judgments include the determination of CGUs and the allocation of certain costs among the CGUs, and the determination of depreciation and amortization periods for property, plant and equipment and intangible assets.

## **5. Acquisitions**

On May 31, 2011, Counsel completed the acquisition of Street Capital Financial Corporation ("Street Capital"). Street Capital is a Canadian prime residential mortgage lender. The purchase price was satisfied through a combination of the issuance of 6,616,664 common shares of Counsel and approximately \$28,000 in cash. Counsel financed the purchase price through a \$17,500 acquisition debt facility provided by a Canadian chartered bank and a private placement of convertible unsecured subordinated debentures for gross proceeds of \$12,000. In support of the loan of \$17,500, the Company provided a limited recourse guarantee of amounts outstanding under the loan. The Company directly and indirectly pledged the shares it owns in Street Capital and its subsidiaries as well as provided general security over the assets of, and a guarantee from, Street Capital and one of its subsidiaries.

In addition the Company agreed to pay earn-out payments if specified future events occur (the "contingent consideration"). Under the contingent consideration arrangement, the Company expected to pay certain members of management of Street Capital a total of approximately \$10,900 in cash over the three fiscal years beginning in 2013 upon the achievement of specific earnings targets. The contingent consideration, valued at \$10,353 on acquisition, has an estimated fair value of \$8,699 at March 31, 2014 (December 31, 2013 - \$8,570). During the second quarter of 2013, the first earn out payment of \$4,026 was made. The remaining \$8,570 of contingent consideration is allocated between current and long term liabilities of \$4,027 and \$4,672, respectively.

The members of management who are entitled to the contingent consideration also have the right to participate in the future value creation in Street Capital so long as they remain employed by the Company until at least December 31, 2018. However, if Street Capital achieves certain cumulative earnings targets, which

are significantly in excess of historic earnings at the date of acquisition, they will be entitled to earlier payouts during the three-year period 2017 to 2019. Due to risks and uncertainties arising from macro-economic changes affecting the Canadian real estate and mortgage lending sectors that could impact future earnings, qualification for and timing of regulatory approvals for Street Capital to become a Schedule I bank, fulfillment of minimum contractual terms of employment by Street Capital management, and achievement by Street Capital of earnings targets significantly in excess of historical earnings, management's entitlement to early payment of their share of any future value creation is considered to be remote. In light of the aforementioned, the amount of such potential payment cannot be practicably estimated at this time.

The acquisition has been accounted for using the acquisition method in accordance with IFRS 3 "*Business Combinations*". In determining the purchase price of the acquisition the Company included the estimated fair value of any contingent consideration. The Company recognized the acquisition date fair value of the contingent consideration as part of the consideration transferred in exchange for Street Capital. The acquisition date fair value of the contingent consideration is based on management's assessment and may decrease or increase substantially depending upon the financial performance of Street Capital each year through and including the year ending December 31, 2018 or in the event of a sale of Street Capital. As of the acquisition date, the Company allocated the purchase price among the identifiable assets acquired and the liabilities assumed. Any excess purchase price was recognized as identified intangible assets and goodwill.

## 6. Mortgages, accounts and deferred interest receivable

Mortgages, accounts and deferred interest receivable consist of the following:

	March 31, 2014	December 31, 2013
	\$	\$
Accounts receivable	13,751	8,789
Loan receivable	3,380	-
Deferred interest receivable	29,454	29,000
Mortgages receivable	7,295	3,618
	<u>53,880</u>	<u>41,407</u>
Current	36,009	22,004
Long-term	17,871	19,403
	<u>53,880</u>	<u>41,407</u>

Accounts receivable include trade receivables, harmonized sales taxes and any other amounts receivable excluding mortgages and deferred interest receivable.

Deferred interest receivable is the excess interest rate spread to be received over the remaining life of mortgages that have been placed with or sold to third parties. The balance represents the present value of this excess interest spread calculated based on the contractually agreed duration factor of the underlying mortgages sold.

Mortgages receivable are carried at cost. Provisions are made for probable losses on mortgages based upon a number of factors, including previous loss experience, time value of money, current economic conditions and other related factors.

## 7. Prepaid expenses, deposits and deferred charges

Deferred charges of \$41,424 represent prepaid mortgage portfolio insurance premiums on mortgage pools, which are amortized over the average term of the underlying mortgages. The other prepaid expenses of

\$204 are comprised of prepaid operating expenses which will be expensed within the next twelve months.

	March 31, 2014	December 2013
	\$	\$
Deferred charges	41,424	39,889
Other prepaid expenses	204	274
	<u>41,628</u>	<u>40,163</u>
Current	4,875	4,655
Long-term	36,753	35,508
	<u>41,628</u>	<u>40,163</u>

## 8. Property, plant and equipment

Property, plant and equipment consist of the following:

	March 31, 2014	December 2013
	\$	\$
Artwork	2,148	2,148
Furniture, fixtures and office equipment	1,005	450
Information systems	360	328
Leasehold improvements	146	153
Vehicles	-	-
	<u>3,659</u>	<u>3,079</u>

A reconciliation of the carrying amount of property, plant and equipment from the end of 2012 to the end of the current fiscal period is set out below:

	Artwork	Furniture, fixtures & office equipment	Information systems	Leasehold improvements	Vehicles	Total
	\$	\$	\$	\$	\$	\$
<b>Balance at December 31, 2012</b>	<b>2,148</b>	<b>516</b>	<b>312</b>	<b>225</b>	<b>15</b>	<b>3,216</b>
Additions	-	144	716	-	-	860
Depreciation	-	(126)	(662)	(53)	-	(841)
Transferred to discontinued operations	-	(84)	(38)	(19)	(15)	(156)
<b>Balance at December 31, 2013</b>	<b>2,148</b>	<b>450</b>	<b>328</b>	<b>153</b>	<b>-</b>	<b>3,079</b>
Additions	-	616	133	-	-	749
Depreciation	-	(61)	(101)	(7)	-	(169)
<b>Balance at March 31, 2014</b>	<b>2,148</b>	<b>1,005</b>	<b>360</b>	<b>146</b>	<b>-</b>	<b>3,659</b>

## 9. Goodwill and intangible assets

(a) Intangible assets

Details of the Company's intangible assets are as follows:

	March 31, 2014	December 2013
	\$	\$
Mortgage renewal stream (i)	6,869	6,869
Accumulated amortization	(1,398)	(1,275)
	<u>5,471</u>	<u>5,594</u>

(i) Amortization expense for the mortgage renewal stream related to the acquisition of Street Capital for the three months ended March 31, 2014 was \$123 (2013 – \$494). The amortization period of 15 years is based on historical renewal rates and industry benchmarks.

(b) Goodwill

Goodwill, arising from business acquisition transactions, is detailed as follows:

	March 31, 2014	December 2013
	\$	\$
Street Capital	23,465	23,465
Knight's Bridge	1,454	1,454
	<u>24,919</u>	<u>24,919</u>

No impairment to goodwill from continuing operations was determined for the first three months of 2014 (2013 - \$nil).

## 10. Portfolio investments

The Company's portfolio investments consist of:

	March 31, 2014	December 2013
	\$	\$
The H Company Holdings, LLC	100	100
Fleetwood Fine Furniture International LP	9,000	-
Knight's Bridge Capital Partners Fund I investments	55,906	53,120
	<u>65,006</u>	<u>53,220</u>

**The H Company Holdings, LLC ("Halston")** is a New York based company that designs, markets, distributes and licenses apparel, accessories and home products under the Halston brand. In the first quarter of 2007, Counsel acquired approximately 1.2% of Halston for US\$375. In the first quarter of 2008, Counsel made an additional investment of US\$100 in Halston. No fair value adjustments were recorded for the first three months of 2014 or in fiscal 2013.

**Fleetwood Fine Furniture International LP ("Fleetwood")** is a private equity investment that was established to acquire the business of Fleetwood Fine Furniture LP in the first quarter of 2014. Fleetwood provides high quality customized case goods to large, upscale hotel chains. Established in 1972, Fleetwood serves a focused niche, being the upscale and upper upscale strata of the hospitality industry.

**Knight's Bridge Capital Partners Fund I ("KBCP Fund I")** is a private equity investment fund sponsored by Knight's Bridge, which seeks to invest in small to mid-market companies, primarily throughout North America and in a variety of industries, which require between \$1,000 and \$10,000 in equity financing. KBCP Fund I closed on March 7, 2008 with capital commitments in excess of \$62,000, including \$10,000 of capital committed by Counsel and approximately \$5,000 of capital committed by senior management. At March 31, 2014, Counsel has invested approximately \$8,300 in KBCP Fund I.

Counsel has determined that it controls KBCP Fund I and therefore consolidates the fund. The factors that the Company considered in making this determination include that its wholly owned subsidiary is the General Partner of the Fund and it can appoint the persons who sit on the investment committee. The non-controlling interest in KBCP Fund I held by the other limited partners amounts to \$47,196 at the end of Q1 2014 (2013 - \$44,473). Counsel has the right to a 2% per annum management fee based on aggregate capital commitments for the first 5 years following the closing of KBCP Fund I, and thereafter, a 2% per annum management fee calculated based on capital invested by KBCP Fund I.

Counsel also is entitled to a carried interest of 20% of the total profits realized by KBCP Fund I so long as investors have received the return of their contributed capital and a minimum 8% per annum preferred return on their invested capital. As of March 7, 2013, KBCP Fund I may no longer make capital calls for new acquisitions. It may however continue to call for funds from existing investors for further investments in existing portfolio companies and for management fees.

All investments made through the fund are measured and reported at fair value. The fair value of portfolio investments is determined by using valuation techniques where third party valuations are not available. The Company uses a variety of methods and makes assumptions that are based on the portfolio investments' performance, and market conditions existing at each reporting date.

Valuation techniques used include the use of comparable recent arm's length transactions, earnings multiple based valuation, discounted cash flow analysis, and other valuation techniques commonly used by market participants making the maximum use of available market inputs and relying as little as possible on entity-specific inputs. Changes in the methodologies, assumptions and judgment used to value portfolio investments could have a material impact on the reported fair value and consequently on the Company's results of operations. The net income attributable to non-controlling interest for the period ended March 31, 2014 was \$1,008 (2013 - \$6,901).

A reconciliation of the carrying amount of portfolio investments from the end of 2012 through to March 31, 2014 is set out below:

	<u>\$</u>
<b>Balance at December 31, 2012</b>	<b>53,454</b>
Acquisitions and investments	4,594
Fair value adjustments	6,583
Foreign exchange adjustments	3,213
Distributions	(14,124)
Reclassified as discontinued operations	(500)
<b>Balance at December 31, 2013</b>	<b>53,220</b>
Acquisitions and investments	9,000
Fair value adjustments	1,141
Foreign exchange adjustments	2,023
Distributions	(378)
Reclassified as discontinued operations	-
<b>Balance at March 31, 2014</b>	<b>65,006</b>

## 11. Accounts payable and accrued liabilities

Details of accounts payable and accrued liabilities from continuing operations are as follows:

	March 31, 2014	December 2013
	\$	\$
Accounts payable (i)	28,918	27,086
Accrued compensation	1,454	1,372
Accrued interest	110	276
Tenant allowances/reserves	399	409
Professional fees	184	203
Due to JV partners and clients	-	-
Dividends payable	-	-
Other	214	112
	<u>31,279</u>	<u>29,458</u>
Classified as follows:		
Current	31,279	29,458
Long-term	-	-
	<u>31,279</u>	<u>29,458</u>

- (i) Included in cash and cash equivalents is approximately \$10,081 (2013 - \$12,714) of restricted cash representing funds held in trust by the Mortgage Lending business. Of these, \$347 (2013 - \$5,443) are held for purposes of funding third party mortgage loans and \$9,734 (2013 - \$7,271) represents mortgage loan repayments collected on behalf of a third party servicer.

## 12. Mortgages and loans payable

Details of mortgages and loans payable are as follows:

	Maturity date	Interest rate	March 31, 2014 (i)			December 31, 2013 (i)		
			Total	Current portion	Long-term portion	Total	Current portion	Long-term portion
			\$	\$	\$	\$	\$	\$
Street Capital - term debt (ii)	May 31/14	BA+4%	9,875	-	9,875	10,671	10,671	-
Street Capital - credit facility (ii)		prime +2.0%	1,194	-	1,194	1,154	1,154	-
Corporate debt (iii)	Various	5%, 6%	9,003	9,003	-	8,903	2,200	6,703
Total debt - continuing operations			<u>20,072</u>	<u>9,003</u>	<u>11,069</u>	20,728	14,025	6,703
Other - reclassified as discontinued operations in Q1 2013			-	-	-	23,536	-	-
Total debt			<u>20,072</u>	<u>9,003</u>	<u>11,069</u>	44,264	14,025	6,703

- (i) The total financing costs netted in the mortgages and loans payable was \$71 at March 31, 2014 (\$178 at December 31, 2013).
- (ii) On May 31, 2011, Counsel financed the purchase of Street Capital through a \$17,500 term debt facility provided by a Canadian chartered bank. The term debt bears interest at BA+4% and matures on May 31, 2014. The Company entered into a floating to fixed interest rate swap to mitigate the risk of movement in the BA curve. This derivative instrument is marked to market at the end of each reporting period

with any resulting gains and losses recorded in fair value adjustments. During the first three months of 2014, a loss of \$6 was recorded (2013 – loss of \$18). The net effect of the floating interest rate on the term debt and fixed rate on the swap contract yields an interest rate of 5.43% on the term debt. This rate was reduced to 4.43 % in the third quarter of 2012 upon achievement of certain covenant requirements. The term debt has principal payments of \$350 per quarter starting August 31, 2011 and increasing to \$875 per quarter on August 31, 2012 for the remainder of the term, with a balance payable on maturity of \$9,100.

In addition Street Capital has a revolving credit facility of \$2,500, which bears interest at prime plus 2%. The term debt and the revolving credit facility are subject to general security and covenant provisions.

In March 2014, the Company extended this term debt and credit facility for an additional year, with a maturity date deemed to be the earlier of May 29, 2015 or when the Company or its subsidiaries obtain a license to carry on business as a bank. The payment terms will continue to require principal repayments of \$875 per quarter for the remainder of the term, with a balance payable on maturity of \$5,600.

- (iii) Counsel currently has term loan facilities of \$4,150 and US\$2,400 bearing 6% interest per annum maturing on January 15, 2015. In the second quarter of 2013, an on demand loan facility of \$2,100 was arranged bearing interest at 6%. In the third quarter of 2013, an on demand loan facility of \$250 was arranged bearing interest at 5%. Counsel repaid \$150 of the \$250 facility in the fourth quarter of 2013. The debt is not subject to security or covenant provisions.

### 13. Convertible debentures

	March 31, 2014	December 2013
	\$	\$
Liability component of convertible debentures	-	12,000
Less: Conversion to common shares	-	11,937
Less: Deferred financing costs (net of accretion)	-	63
	-	-

Counsel partially financed the acquisition of Street Capital by a non-brokered private placement of convertible unsecured subordinated debentures (the “Debentures”) for gross proceeds of \$12,000 on May 31, 2011. The Debentures were originally convertible at \$1.25 per common share; however as a result of the payment of a special dividend in kind on January 1, 2013, the conversion rate has been reduced to \$1.2264 per common share. The Debentures bear interest at 8% per annum, payable quarterly, in cash on the last day of March, June, September and December of each year, commencing September 30, 2011, and mature on May 31, 2014. The Company has the right to require conversion of the Debentures when the market price per common share is equal to or greater than \$1.75 for 20 consecutive trading days. As at the end of the third quarter of 2013, \$12,000 of the debentures had been converted to 9,784,735 common shares.

### 14. Contingencies

#### Litigation

The Company, from time to time, is involved in various claims, legal proceedings and complaints arising in the ordinary course of business. The Company is not aware of any pending or threatened proceedings that would have a material adverse effect on the consolidated financial condition or future results of the Company.

## Guarantees

The Company had guaranteed a mortgage payable on a long-term care facility sold by the Company to a limited partnership in 1985. The mortgage on the facility was assumed by the limited partnership and was guaranteed by the Company. The Company received a fee for this guarantee. The Company has no equity interest in the limited partnership; however, it did receive an annual incentive fee from the partnership based on the limited partnership's financial performance, and was entitled to an incentive fee based on the proceeds of a sale or refinancing of the facility. The facility was sold in the fourth quarter of 2013 resulting in the elimination of the Company's guarantee obligation. The Company earned an incentive fee of approximately \$1,282 as a result of the sale in 2013.

## 15. Share capital

	Number of Shares		Share Capital	
	March 31, 2014	December 31, 2013	March 31, 2014	December 31, 2013
	Issued and outstanding ('000s)		\$	\$
Common shares, without par value	99,063	99,063	\$ 206,131	\$ 206,131
Share purchase loans	-	-	(2,417)	(2,798)
<b>Total share capital</b>	<b>99,063</b>	<b>99,063</b>	<b>\$ 203,714</b>	<b>\$ 203,333</b>

The authorized capital stock consists of an unlimited number of common and preferred shares.

At December 31, 2011 there were 85,147,831 common shares outstanding.

In the second quarter of 2012, stock options to purchase 635,000 common shares were exercised.

In November 2012, stock options to purchase 50,000 common shares were exercised.

In the first quarter of 2013, stock options to purchase 97,544 common shares were exercised.

In the second quarter of 2013, stock options to purchase 1,715,000 common shares were exercised and convertible debentures were converted into 5,300,064 common shares.

In the third quarter of 2013, stock options to purchase 724,000 common shares were exercised and convertible debentures were converted into 4,484,671 common shares.

In the fourth quarter of 2013, stock options to purchase 909,000 common shares were exercised.

At March 31, 2014 the Company had share purchase loans receivable of \$2,417 (December 31, 2013 - \$2,798). The share purchase loans were granted to certain key employees and former employees. The loans are collateralized by the shares purchased and personal guarantees. At March 31, 2014, the share purchase loans outstanding were for the purchase of 780,000 (December 31, 2013 - 937,500) common shares of the Company. These loans have various maturity dates through to January 19, 2016. All the loans are non-interest bearing. A loan which was written down to approximately \$392 was repaid in full during the third quarter of 2013, resulting in a recovery of approximately \$870 which has been included in contributed surplus. In the first quarter of 2014, a loan was written off resulting in a loss of \$381.

On November 7, 2013, the Company's board of directors amended its Deferred Share Unit Plan ("DSU Plan") for all directors who were not employees of the Company. The DSU Plan was instituted in March 2006 and



provided that eligible directors were granted annually that number of deferred share units equal to \$20 divided by the closing price of the Company's common stock on the Toronto Stock Exchange on the trading day immediately preceding the grant. When a DSU holder ceases to be a director, he/she is entitled to be paid for their units based on the closing price of the Company's common stock on the Toronto Stock Exchange on the trading day immediately following the day they cease to be a director. In June 2011, the Company ceased granting DSUs pursuant to the DSU Plan, with all previously granted DSUs remaining outstanding and to be paid in accordance with the terms of the DSU Plan. The Company and the existing DSU holders have agreed to amend the DSU Plan to provide for payment in shares rather than cash. Consequently the existing DSUs totaling approximately 980,000 units will result in the issuance of the like amount of shares as and when directors retire or cease to be members of the board of directors. Counsel has accounted for the DSU Plan as a liability, marking it to market quarterly and including it in accounts payable and accrued liabilities. Any quarterly change in fair market value was reflected within selling, general and administration expense in the statement of operations. As a result of the amendment on November 7, 2013 there will be no further impact on the statements of operations or statements of financial position and the amount of the liability at that date has been transferred to share capital.

## 16. Net income per share

The following is a reconciliation of the numerators and denominators used in computing net income (loss) per share for the period ended March 31:

	Three months ended March 31,	
	2014	2013
	\$	\$
<b>Basic and diluted net income (loss) per share:</b>		
Numerator:		
Income from continuing operations	7,417	3,070
Income attributable to non-controlling interest	1,008	1,534
Income attributable to shareholders - continuing operations	<u>6,409</u>	<u>1,536</u>
Income (loss) from discontinued operations	(11,782)	(1,332)
Income (loss) attributable to non-controlling interest	1,053	(537)
Income (loss) attributable to shareholders - discontinued operations	<u>(12,835)</u>	<u>(795)</u>
Net income (loss) attributable to shareholders	<u>(6,426)</u>	<u>741</u>
Denominator:		
Weighted average common shares outstanding (000's) - basic and diluted	<u>99,063</u>	<u>85,851</u>
Basic and diluted net income per share from continuing operations	0.07	0.02
Basic and diluted net income (loss) per share from discontinued operations	<u>(0.13)</u>	<u>(0.01)</u>
Basic and diluted net income (loss) per share	<u>(0.06)</u>	<u>0.01</u>

In computing the diluted net income per share for the three months ended March 31, 2014 and 2013, the Company included potential common share equivalents, which are comprised of incremental shares from stock options and shares issuable upon conversion of the convertible debt, in the calculation. The inclusion of such common share equivalents was not sufficiently dilutive to change the earnings per share amounts for either three months ended March 31, 2014 or March 31, 2013.

## 17. Capital risk management

The Company manages its capital to maintain its ability to continue as a going concern and to provide returns to shareholders and benefits to other stakeholders. The capital structure of the Company consists of mortgages and loans payable, convertible debentures and shareholders' equity comprised of common stock, contributed surplus, accumulated other comprehensive income and retained earnings (deficit).

The Company makes adjustments to its capital structure in light of economic conditions. The Company will balance its overall capital structure through new share issues, share repurchases, the payment of dividends, the issue of debt or by undertaking other activities as deemed appropriate under specific circumstances.

The Company's overall strategy with respect to capital risk management remained unchanged during the current reporting period. The Company is compliant with all covenants related to its outstanding debt.

## 18. Financial instruments

The Company utilizes financial instruments to finance its operations in the normal course of business. The Company has classified its financial instruments as follows:

	March 31, 2014		December 31, 2013	
	Carrying value	Fair value	Carrying value	Fair value
	\$	\$	\$	\$
<b>Financial assets</b>				
Cash and cash equivalents (ii)	11,880	11,880	17,580	17,580
Marketable securities (i)	413	413	410	410
Mortgages, accounts and deferred interest receivable (ii)	53,880	53,880	41,407	41,407
Portfolio investments (i)	65,006	65,006	53,220	53,220
	<b>131,179</b>	<b>131,179</b>	<b>112,617</b>	<b>112,617</b>
<b>Financial liabilities</b>				
Accounts payable and accrued liabilities (iii)	31,279	31,279	29,458	29,458
Mortgages and loans payable (iii)	20,072	20,072	20,728	20,728
Contingent consideration (iii)	8,699	8,699	8,570	8,570
	<b>60,050</b>	<b>60,050</b>	<b>58,756</b>	<b>58,756</b>

(i) Fair value through profit or loss

(ii) Loans and receivables at amortized cost

(iii) Financial liabilities at amortized cost

For mortgages, accounts and interest receivable (net of allowance for doubtful accounts) and accounts payable and accrued liabilities, the carrying amounts approximate fair value because of the short maturity of these instruments. Convertible debentures, contingent consideration and mortgages and loans payable are carried at amortized cost.

The carrying values of financial liabilities equal or approximate their fair values.

Short-term investments, marketable securities and portfolio investments are carried at fair value through profit and loss. The Company uses the following hierarchy for determining the fair value of financial instruments:

- Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instruments.
- Level 3 – valuation methodology in which one or more significant inputs are unobservable.

The following tables present the financial instruments measured at fair value at March 31, 2014 and

December 31, 2013 as classified by the fair value hierarchy set out above:

		March 31, 2014			
		Level 1	Level 2	Level 3	Total
		\$	\$	\$	\$
<b>Financial assets</b>					
	Marketable securities	302	111	-	413
		<u>302</u>	<u>111</u>	<u>-</u>	<u>413</u>
		<hr/>			
		December 31, 2013			
		Level 1	Level 2	Level 3	Total
		\$	\$	\$	\$
<b>Financial assets</b>					
	Marketable securities	303	107	-	410
		<u>303</u>	<u>107</u>	<u>-</u>	<u>410</u>
		<hr/>			

The continuity table for level 3 assets, comprised of portfolio investments, is presented in Note 10. Financial instruments disclosures regarding discontinued operations are presented in Note 21.

## 19. Financial risk management

The Company has exposure to credit risk, foreign exchange risk, interest rate risk, liquidity risk and market value risk.

The Company has established policies and procedures to manage these risks, with the objective of minimizing any adverse effects that changes in these variables could have on the Company.

### *Credit risk*

The Company extends credit to customers in the Mortgage Lending, Asset Liquidation, Real Estate and Case Goods businesses. The Company's credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies. The Company manages credit risk on accounts receivable by requiring customer deposits and/or credit checks for new customers, and by issuing notices and evictions. All the mortgage receivables except for a few, which are recorded at a fair value of \$683, are insured or insurable with the Canada Mortgage and Housing Corporation or other private insurers. The Company does not hold any collateral or other credit enhancements to cover its credit risks associated with its financial assets.

The Company has no allowance for doubtful accounts on continuing operations at March 31, 2014 (December 31, 2013 - \$Nil) on outstanding accounts receivable. The Company historically has not experienced any major collection issues.

### *Foreign exchange risk*

Foreign exchange risk arises from assets and liabilities invested in U.S. dollars, operations derived from those U.S. dollar investments, and transactions in the U.S. with U.S. customers and foreign suppliers.

The Company had the following U.S. dollar denominated monetary assets and liabilities at March 31, 2014 and December 31, 2013, respectively: Cash US\$791 and US\$1,366; Accounts receivable US\$267 and US\$127; Loans receivable US\$3,057 and US\$ nil; Portfolio investments US\$49,379 and US\$48,625; Accounts payable US\$379 and US\$956; and Mortgages and loans payable of US\$2,400 and US\$2,400. A one cent increase in

the value of the U.S. dollar relative to the Canadian dollar would result in a \$507 net increase in net income related to U.S. dollar denominated monetary assets and liabilities (2013 - \$477).

#### *Interest rate risk*

Interest rate risk arises due to exposure to the effects of future changes in the level of interest rates. The Company is exposed to interest rate risk arising from fluctuations in interest rates primarily on its mortgages and loans payable, depending on prevailing rates at renewal. With respect to the mortgage receivables, the Company is not exposed to a significant amount of interest rate risk as the purchase price for mortgages placed with financial institutions is based on the customer commitment rate and not the ultimate funded rate.

In order to manage funding needs or capital structure goals, the Company enters into debt agreements that are subject to fixed market interest rates set at the time of issue or floating rates determined by on-going market conditions. Debt subject to variable interest rates exposes the Company to variability in interest expense, while debt subject to fixed interest rates exposes the Company to variability in the fair value of the debt.

To manage interest rate exposure, the Company accesses diverse sources of financing and manages borrowings in line with a targeted range of capital structure, liquidity needs, maturity schedule, and currency and interest rate profiles. At March 31, 2014, a 100 basis point change in interest rates would result in a \$201 change in annual interest expense (December 31, 2013 - \$207).

#### *Liquidity risk*

Liquidity risk is the risk the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

#### *Market value risk*

The Company has investments in marketable securities. At March 31, 2014, a 10% change in the S&P/TSX composite index would result in a \$41 change in net income (December 31, 2013 - \$40).

The Company has portfolio investments which are subject to market value risk. The Company records its portfolio investments at fair value through profit or loss.

## **20. Income taxes**

In the first quarter of 2014, the Company recognized a deferred income tax expense from continuing operations of \$1,447 (2013: \$458). The deferred income tax expense in 2014 and 2013 is primarily due to profits generated from the Company's residential mortgage lending business which will be taxable in the future, and which will reduce available tax loss carry forwards. In addition, the expense incurred in the first quarter of 2014 related to gains realized on the disposition of the Company's Case Goods business. The \$10,746 deferred income tax liability balance as at March 31, 2014 reflects primarily the estimated tax liability from prior and current period profits that are expected to be taxable in the future, net of available tax loss carry forwards the utilization of which is considered probable.

As at March 31, 2014 the Company had approximately \$242,813 in non-capital loss carry-forwards in Canada and approximately US\$5,800 in non-capital loss carry-forwards in the United States which may be used to reduce future years' taxable income until 2024.

In addition, the Company and its subsidiaries have approximately \$73,453 of capital loss carry-forwards in Canada, and nil capital loss carry-forwards in the United States. Canadian capital losses may be carried forward indefinitely. Substantially all of the Company's capital losses are unlikely to be utilized and accordingly these capital losses have not been recognized at the end of the period.

## 21. Discontinued operations

In the first quarter of 2013, Counsel's Board of Directors approved of a plan to dispose of the Company's non-core operating business segments. The decision reflects the Company's strategy, undertaken in recent years, to focus on financial services. The Company's discontinued operations are in the Asset Liquidation, Case Goods and Real Estate segments. Discontinued operations have been presented on a segmented basis to enhance the reader's understanding of the financial information presented.

A summary of the carrying value of the assets and liabilities for discontinued operations is as follows:

	March 31, 2014			December 31, 2013
	Asset Liquidation \$	Case Goods \$	Real Estate \$	Total \$
<b>Assets:</b>				
<b>Current</b>				
Cash and cash equivalents	-	-	47	47
Amounts receivable	-	-	814	814
Inventory	-	-	-	7,080
Properties under development	-	-	-	3,429
Prepaid expenses and deposits	-	-	2	2
<b>Total current assets</b>	<b>-</b>	<b>-</b>	<b>863</b>	<b>863</b>
<b>Non-current</b>				
Deferred charges	-	-	14	14
Promissory note	-	-	608	608
Property plant and equipment	-	-	-	166
Intangible assets	-	-	-	5,584
Goodwill	-	-	-	19,282
Interest in joint ventures	-	-	-	1,468
Equity accounted investments	-	-	-	20
Future income tax	-	-	-	26,236
<b>Total Assets</b>	<b>-</b>	<b>-</b>	<b>1,485</b>	<b>1,485</b>
<b>Liabilities:</b>				
<b>Current</b>				
Accounts payable and accrued liabilities	-	-	1,021	1,021
Customer deposits	-	-	-	1,544
Mortgages and loans payable	-	-	-	9,446
<b>Total current liabilities</b>	<b>-</b>	<b>-</b>	<b>1,021</b>	<b>1,021</b>
<b>Non-current</b>				
Long term liabilities on closing	-	-	238	238
<b>Total Liabilities</b>	<b>-</b>	<b>-</b>	<b>1,259</b>	<b>1,259</b>

The composition of earnings (loss) from discontinued operations for the period ended March 31 is as follows:

	March 31, 2014			
	Asset Liquidation	Case Goods	Real Estate	Total
	\$	\$	\$	\$
<b>Revenues</b>	1,591	3,026	126	4,743
<b>Expenses and other (income) losses</b>				
Operating costs	231	1,417	-	1,648
Selling, general and administrative expense	2,141	576	251	2,968
Foreign exchange (gain) loss	(1,147)	(521)	-	(1,668)
Interest expense	70	-	-	70
Other	114	30	381	525
<b>Income (loss) before fair value adjustments and income taxes</b>	182	1,524	(506)	1,200
Fair value adjustments	(13,032)	-	-	(13,032)
<b>Income (loss) before income taxes</b>	(12,850)	1,524	(506)	(11,832)
Income tax provision (recovery)	(50)	-	-	(50)
<b>Income (loss) before non-controlling interest</b>	(12,800)	1,524	(506)	(11,782)
Net income (loss) attributable to non-controlling interest	(273)	1,326	-	1,053
<b>Net income (loss)</b>	(12,527)	198	(506)	(12,835)

	March 31, 2013			
	Asset Liquidation	Case Goods	Real Estate	Total
	\$	\$	\$	\$
<b>Revenues</b>	2,430	1,322	113	3,865
<b>Expenses and other (income) losses</b>				
Operating costs	590	1,176	47	1,813
Selling, general and administrative expense	2,835	628	52	3,515
Interest expense	95	172	60	327
Other	(1)	-	(27)	(28)
<b>Income (loss) before income taxes</b>	(1,089)	(654)	(19)	(1,762)
Income tax provision (recovery)	(425)	-	(5)	(430)
<b>Income (loss) before non-controlling interest</b>	(664)	(654)	(14)	(1,332)
Net income (loss) attributable to non-controlling interest	(188)	(352)	3	(537)
<b>Net income (loss)</b>	(476)	(302)	(17)	(795)

The **Asset Liquidation** business is carried on through HGP Global LLC (“HG LLC”) (formerly known as CRB LLC) and HGP Global Partners Inc. (“HGP”). These entities, collectively, are referred to as “HGI”. HG LLC specializes primarily in the acquisition and disposition of distressed and surplus assets throughout the United States and Canada, including industrial machinery and equipment, real estate, inventories, accounts receivables and distressed debt. It also includes the corporate overheads of HGI and the costs associated with maintaining the intellectual property of HGI.

The **Case Goods** business is carried on through Fleetwood. Fleetwood provides high quality customized case goods for large, upscale hotel chains, primarily in North America. Fleetwood serves a focused niche, being the “upscale” and “upper upscale” strata of the hospitality industry.

**Real Estate** encompasses the ownership and development of properties as well as the provision of real estate property and asset management services to third parties.

All three segments have been discontinued as at March 31, 2013. In the first quarter of 2014, the Case Goods business was sold to third parties, resulting in a gain of approximately \$1,500. In addition, the Company extinguished a debt related to the Case Goods business, resulting in a gain of \$4,125. The Asset Liquidation business is being distributed to Counsel shareholders as a dividend-in-kind, which was declared on March 20, 2014 with a payment date of April 30, 2014. Upon the declaration of the dividend-in-kind, the Company’s investment in HGI was reclassified from discontinued operations to shares “available for sale”. This required the shares to be recorded at fair value, resulting in a fair value adjustment of (\$13,032) at the declaration date. The disposal of all three segments was part of a plan of disposal approved by the board of directors.

## **22. Related party transactions**

The Company’s Asset Liquidation subsidiary, beginning in 2009, leased office space in White Plains, NY and Los Angeles, CA as part of the operations of HG LLC. Both premises were owned by entities that are controlled by former Co-CEOs of HG LLC (see below). In connection with the departure of the Co-CEOs, these lease agreements were terminated, without penalty, effective June 30, 2013. Additionally, office space in Foster City, CA is also under lease. The premises are owned by an entity that is jointly controlled by the former owners of HGP. During the first quarter of 2014 and 2013, total rent of US\$57 and US\$96 respectively, was paid to the entities for the lease of the three premises.

On July 26, 2013, HGI and its Co-CEOs entered into agreements by which the Co-CEOs terminated their employment with HGI. Under the agreements, effective July 1, 2013, the Co-CEOs of HGI have departed the company along with the personnel in the New York and Los Angeles offices of HGI. Both Co-CEOs retained their initial equity position of 1,621,000 common shares of HGI. However, they have each returned the 400,000 common shares of HGI that they acquired in August 2012 in return for intellectual property licensing agreements. The licensing agreements have been cancelled. Upon the return and cancellation of the 800,000 shares in the third quarter of 2013, Counsel’s ownership increased to 73.3%. The return of the shares in exchange for the cancellation of the licensing agreement resulted in a gain on disposition of HGI’s intellectual property of approximately US\$624 in 2013.

## **23. Subsequent Events**

The Company has evaluated events subsequent to March 31, 2014 through to the date of approval of the financial statements by the board of directors for disclosure. There were no material subsequent events requiring disclosure aside from those noted in Note 21.

**24. Approval of financial statements**

The financial statements were approved by the board of directors and authorized for issue on May 8, 2014.