

WHY USE A MORTGAGE BROKER?

The mortgage process can seem overwhelming. Using a professional mortgage broker will help guide you every step of the way.



A MORTGAGE BROKER IS YOUR ESSENTIAL PARTNER IN THE MORTGAGE PROCESS

With their experience and expertise, a professional mortgage broker can help you select the right mortgage. They put the information in context, anticipate the variables and find the best loan for you based on your needs and goals. This is the kind of help you don't want to be without.

Mortgage brokers have negotiating power to give you choice

Your professional mortgage broker has established relationships with lenders which elevates their negotiating power on your behalf. By working with an experienced broker, you gain access to competitive rates and an extensive range of products and services.

Mortgage brokers save you time

With an experienced and knowledgeable broker, you won't have to wade through complex information on your own.

Mortgage brokers handle the details

A professional mortgage broker navigates through the obstacles and manages every transaction with the real estate agent, lender, appraiser, credit agency, and lawyers.

Mortgage brokers help you avoid unnecessary risk

Mortgage brokers can help identify applicable penalties, fees and charges with respect to various mortgage products so that you can make the most informed decision on your mortgage.



WORKING WITH YOUR BROKER

Buying a home or refinancing your mortgage is an important decision. Your mortgage broker can offer their professional expertise to help you evaluate your needs and select the right mortgage for you. More than just rates, your mortgage broker knows about lending options, payment alternatives and the importance of service.

Do you know someone looking for a home?

Street Capital Bank of Canada's competitive rates and optimal service come from our ability to work with our network of brokers. Our broker network is built on referrals. If you know someone looking for a mortgage solution, your broker can help.

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